

Heide's Hot Wheels



Be a Winner in the \$300,000 - Race!



05/2024



Highest
Wholesale Order
Shelly Hakanson



Highest
Retail YTD
Jean Charter

Congratulations!



Quarter STARS
Sapphire STARS
C. Blanchet, J. Charter



soar like never before
Contest



Most Consecutive
Orders
Corina Blanchet

Goals 2023 / 2024

\$300,000 Unit Club
24 New Team Members
4 New Red Jackets
24 Great Starts
4 Four Quarter STARS



Mary Kay Seminar
Dallas, TX
July 29 - August 2, 2024

Monthly Goals

\$10,000 w/s
1 STAR
3 New Team Members
30 Faces
600 Items Sold



Heide's



Hot Wheels



Happy Spring, Happy May!

This Seminar year is almost over, just about 45 days left. What can we do to up our game and finish strong? When you finish strong you will start strong for the new year because you have momentum! So let's go and what can I assist you with?

Congratulations to **Corina Blanchet** and **Jean Charter** who earned the **Summer Getaway @ Olive Ranch in Temecula**. They are both Sapphire **STARs**!!

Happy Anniversary to **Pat Donnelly**, 28 years in Mary Kay! We applaud you! Congratulations to **Shelly Hakanson** who earned her **pre-soar 300** by 15th.

New Summer products can be ordered on May 10, if you are a STAR and /or enrolled your customers in PCP. Everyone can order on May 15th. I am particularly excited about the return of the clear brow gel! Summer is coming so don't forget to order sunscreen.

Seminar registration is open for all consultants. We are Diamond, and our dates are JUL 29- AUG 1. You might want to make JUL 28 your travel date depending on your location. This is the Greatest Show on Earth and will give you a picture, what Mary Kay is all about. Everyone should experience it just once!! We will be celebrating our Unit awards at Mary Kay headquarters which is really special! Contact me as soon as possible for more info.

Please check out our Unit website for lots of great info and training at www.heidegrant.com

Also, NSD Janis Trude fall retreat is in Folsom, CA near Sacramento. Oct 11-13 with very limited space, so if you are interested, please let me know right away. This will be her last retreat because she will retire next year.

To all the mothers in our Unit I wish you a happy Mothers Day,

Seminar 2024 Contests Requirements

Court of Retail Sales

National Court: \$40,000

Princess Court: \$20,000

Heide's Court: \$10,000

Heide's Princess Court: \$5,000

Court of Sharing

National Court: 24 qualified recruits

Princess Court: 12 qualified recruits

Heide's Court: 6 qualified recruits

Heide's Princess Court: 3 qualified recruits

National Court Awards 2024 Queen's Court of Sales



Or \$500 Cash Reward

Queen's Court of Sharing



Or \$525 Cash Reward

Current Quarter STARS



Pearl STAR
Heide Grant



Sapphire STAR
Corina Blanchet



Sapphire STAR
Jean Charter

On Target New STAR Quarter - on Target - ending June 15, 2024

	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
Heide Grant	\$ 2,192	STAR	\$ 208	\$ 808	\$ 1,408	\$ 2,608
Jean Charter	\$ 854	\$ 946	\$ 1,546	\$ 2,146	\$ 2,746	\$ 3,946
Amy Roberts	\$ 588	\$ 1,212	\$ 1,812	\$ 2,412	\$ 3,012	\$ 4,212
Corina Blanchet	\$ 532	\$ 1,268	\$ 1,868	\$ 2,468	\$ 3,068	\$ 4,268

For STAR Prizes please see marykayintouch.com - Contests/Promotions - Contests - Star Consultant Q(1-4)

Recruiters & Teams



Team Leaders



Star Team Builders



Senior Consultants

Lori Becker
Corina Blanchet
Christine Kruger

Welcome, New Unit Members



Name	From	Recruiter



Court of Sharing



Recruiter	Seminar qualified	Commission
Heide Grant	1	\$104

Commissions



4%		9%		13%	
Lori Becker	\$20	Heide Grant	\$95'		
Christine Kruger	\$9				
Corina Blanchet	\$5'				

Unit Wholesale

1	Shelly Hakanson	\$ 350
2	Ruth Cantu	\$ 315
3	Connie Dearing	\$ 283
4	Jean Charter	\$ 258
5	Vicki Dutton	\$ 255
6	Corina Blanchet	\$ 248
7	Kimber Larson	\$ 231
8	Renae Ash	\$ 229
9	Jeanne Moser	\$ 228
10	Pat Donnelly	\$ 227
11	Maria Soltero	\$ 227
12	Olivia Myles	\$ 226
13	Joyce Evans	\$ 119
14	Charlotte Taylor-Badgley	\$ 80
15	Tessa De Armond	\$ 77
16	Gina Delgado	\$ 41
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		
27		
28		
29		
30		
	Heide Grant	\$ 1,112

Team Production (\$225+)

1		
2		
3		
4		
5		
6		



soar like never before

\$600 Wholesale/ month Achievers

		This Month	Year to Date
1.	Jean Charter	0	8
2.	Corina Blanchet	0	5
3.	Fay Flanzer	0	1

Pre- soar like never before

\$300 Wholesale/ by 15th of month Achievers



Mystery Prize

MARCH WINNERS

Shelly Hakanson

For ongoing unit promotions, please check:

www.heidegrant.com

Consistency Club

1	Corina Blanchet	30
2	Jean Charter	9
3		
4		
5		
6		

Unit Retail Top 30 YTD

1	Jean Charter	\$13,793
2	Corina Blanchet	\$12,376
3	Fay Flanzer	\$ 4,238
4	Kathy Jensen	\$ 3,621
5	Ruth Cantu	\$ 3,545
6	Shelly Hakanson	\$ 3,293
7	Dwila Neilson	\$ 2,622
8	Pat Donnelly	\$ 2,567
9	Christine Kruger	\$ 2,437
10	Amy Roberts	\$ 2,352
11	Joyce Evans	\$ 2,320
12	Kirsty Zulu	\$ 2,190
13	Vicki Dutton	\$ 2,175
14	Charlotte Taylor-Badgley	\$ 2,152
15	Tessa De Armond	\$ 1,964
16	Renae Ash	\$ 1,962
17	Olivia Myles	\$ 1,905
18	Laura Lafavor	\$ 1,890
19	Kim Emery	\$ 1,714
20	Ahnnya Slaughter	\$ 1,580
21	Nancy Inderie	\$ 1,509
22	Gina Delgado	\$ 1,492
23	Rosa Jones	\$ 1,472
24	Lori Becker	\$ 1,453
25	Linda Johnson	\$ 1,440
26	Nicole Oliver	\$ 1,437
27	Tracey Summers	\$ 1,419
28	Melinda Aguirre	\$ 1,414
29	Denise Johnson	\$ 1,407
30	Margarita Riggs	\$ 1,391
	Heide Grant	\$ 40,478

"Don't limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember, you can achieve."



Preferred Customer ProgramSM

Welcome to myCustomersSM

Manage your customer list and order information in one easy-to-access location.



Give Your Business a Boost!

Preferred Customer ProgramSM

Enroll Now



Did you know that Independent Beauty Consultants who use the Preferred Customer ProgramSM boost their businesses by almost 30 percent on average? Who wouldn't want that! When you enroll your customers to receive *The Look*, you have a great reason to follow up with them.

Did you know that 60 percent of Independent Beauty Consultants who use the program are contacted by their customers, and 42 percent receive orders from their customers after *The Look* arrives in the mail?*

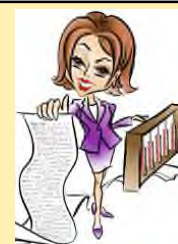
Corina Blanchet, Jean Charter, Fay Flanzer,
Christine Kruger, Jane Lowerree,
Charlotte Taylor-Badgley, Heide Grant

Grand Days:



For Submitting Your Weekly Accomplishment Sheets in April:

J



Find out more at marykayintouch.com website (my dashboard - my customer tools).

THE MOST POPULAR SETS

Which set would you love to take home today?

Miracle



4-in-1 Cleanser
Antioxidant Moisturizer
Daytime Defender w/SPF 30
Nighttime Recovery

116

(save \$12)

RESET THE PACE OF
SKIN'S VISIBLE AGING

Ultimate Miracle



4-in-1 Cleanser
Antioxidant Moisturizer
Daytime Defender w/SPF 30
Nighttime Recovery
Eye Cream

149

(save \$17)

Beyond Ultimate Miracle



4-in-1 Cleanser
Antioxidant Moisturizer
Daytime Defender w/SPF 30

Nighttime Recovery
Eye Cream

Pore Minimizer
Charcoal Mask
Travel Roll Up Bag

249

(Save \$42)



The Queen Bag: I deserve it all!



4-in-1 Cleanser
Antioxidant Moisturizer
Daytime Defender w/SPF 30
Nighttime Recovery
Eye Cream

Microdermabrasion Set
Charcoal Mask
Travel Roll Up Bag
CC Cream
Concealer or Corrector

Liquid Eye Shadow
Ultimate Mascara
Lipgloss or Lipstick
Eye Makeup Remover
Micellar Water

349

(save \$64)



@pinkhuddle



May / June 2024



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
May 5	May 6	May 7	May 8	May 9	May 10	May 11
			Zoom Meeting Spring & Summer Red Event NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT	Zoom Meeting Sharing Event NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT	Early Ordering of Summer Products for PCP & STARS	
May 12	May 13	May 14	May 15	May 16	May 17	May 18
Fill out weekly accomplishment sheets In Touch			Zoom Meeting Skin Care NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT	Zoom Meeting Sharing Event NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT		
May 19	May 20	May 21	May 22	May 23	May 24	May 25
Fill out weekly accomplishment sheets In Touch	Zoom Unit Consultant Training ID 7603218991 6.30PM PT		Zoom Meeting Beauty Event Good Housekeeping NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT	Zoom Meeting Sharing Event NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT		<div>Heide out of Town</div>
May 26	May 27	May 28	May 29	May 30	May 31	Jun 1
Fill out weekly accomplishment sheets In Touch			Zoom Meeting Turn Back Time NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT			
<div>Heide out of Town</div>				<div>Last day for online orders</div>	<div>Last day for phone orders</div>	
Jun 2	Jun 3	Jun 4	Jun 5	Jun 6	Jun 7	Jun 8
Fill out weekly accomplishment sheets In Touch	Zoom Unit Consultant Training ID 7603218991 6.30PM PT		Zoom Meeting TBA NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT	Zoom Meeting TBA NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PT		

PINK = GREEN
 1 Million Trees Planted! Worldwide Recycling Program. Zero Landfill Manufacturing!

FIGHTING CANCER AND DOMESTIC VIOLENCE
 \$22.9 Million donated to finding a cure for cancers affecting women
 \$57 Million donated to help end domestic violence

I DESERVE IT! **SPECIALS!**

Cadillac

Pick any 8 sets
 only \$399

Gives you up to \$82 free

Queen

Pick any 6 sets
 only \$299

Gives you up to \$61 free

Princess

Pick any 4 sets
 only \$199

Gives you up to \$44 free

TIMEWISE MIRACLE SET
 Counts as 2 sets

\$116 Full \$128

4-in-1 Cleanser
 Moisturizer
 Day Defender
 Night time Recovery

TIMEWISE REPAIR SET
 Counts as 4 sets

\$215 Full \$256

Foaming Cleanser
 Lifting Serum
 Day & Night Creams
 Eye Renewal Cream

NATURALLY
 Counts as 2 sets

\$144

Purifying Cleanser
 Exfoliating Powder
 Moisturizing Stick
 Nourishing Oil

HYDRATING OR MATTIFYING SET

\$80

Cleanser
 Moisturizer
 Balancing Toner
 Exfoliating Scrub

CLEARPROOF SET

\$56

Cleansing Creaming Gel
 Blemish Control Toner
 Acne Treatment Gel
 Oil-Free Moisturizer

TIMEWISE REPLENISHING SERUM C+E

\$60

Megabiooil, Age defying duo of pure Vitamin C and powerful antioxidant Vitamin E

MICRODERM SET

\$58

Step 1: Refine
 Step 2: Pure Moisturizer

CLINICAL SOLUTIONS BOOSTERS

\$76

Choice of 2 Dermocosmetic Solutions Boosters

MASKING SET

\$64

Masking Brush
 Charcoal Mask
 Moisture Renewing Gel Mask

DASH OUT THE DOOR SET

\$53

Ultimate Mascara
 Lip Gloss
 Choice of Foundation (all 2)

FLAWLESS FACE SET

\$61

Blending Brush
 Foundation Primer
 Choice of Foundation (all 2)

COLOR KIT
 Counts as 2 sets

\$112.50

Perfect Palette
 3 mineral eye colors
 1 mineral cheek color
 1 Lipstick of your choice
 Lip Liner, Lip Gloss
 Cheek & Eye Applicators

EYE SET

\$68

Eyeliner
 Oil-Free Eye Makeup Remover
 Under-eye Corrector
 Lash Intensity Mascara

FINISHING SET

\$68

Brow Tint
 Finishing Spray
 Translucent Powder
 Powder Brush

BRUSH SET

\$56

Cheek Brush
 Powder Brush
 Eye Shadow Brush
 Eye Cream Brush
 Eye Smudger Brush

SATIN SUPREME SET

\$60

Satin Hands Set
 Satin Lips Set

The Mary Kay Opportunity
 Mary Kay
 Pro Start \$90

Mary Kay e-start plus \$45

Mary Kay



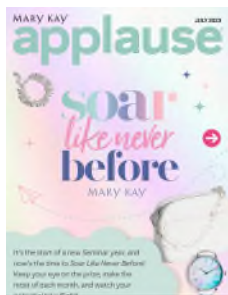
MAKE IT A
GREAT START!

June 2024

happy birthday

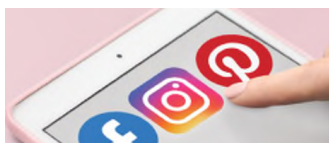
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Your Resources



Boost Your Social Media!

Learn social media tips and view tutorials.



Mary Kay Ash founded her Company on the Golden Rule and emphasized the importance of giving back to others. That is why, every day, Mary Kay is changing the lives of women and children around the world. It is part of the Mary Kay heritage, and we are honored to continue Mary Kay Ash's legacy of making a difference.

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