# Heide's Hot Wheels



Be a Winner in the \$300,000 - Race!



03/2024



Highest Wholesale Order Corina Blanchet



Highest Retail YTD **Jean Charter** 





Quarter STARS Sapphire STARS C. Blanchet, J. Charter





soarlike neverbefore **Contest** C. Blanchet/ J. Charter



**Most Consecutive Orders** Corina Blanchet

# Goals 2023 / 2024

\$300,000 Unit Club 24 New Team Members 4 New Red Jackets **24 Great Starts 4 Four Quarter STARS** 



**Career Conference** Long Beach, CA or in a City near you March 24, 2024

# **Monthly Goals** \$10,000 w/s

1 STAR 3 New Team Members 1 New Senior Consultant 600 Items Sold







# Dear Champions,

Congratulations to a good month! And we are looking for an even better March! It is DOUBLE CREDIT March!! All your wholesale orders get double retail credit and each recruit counts as 2. When our Unit reaches \$10,000 w/s we get 40,000 retail credit toward Unit circle at seminar. Look at the beautiful prizes this month for your w/s orders. Any order, no matter how small, counts this month. Please check with family, friends and clients what they need so you can place an order.

Congratulations to **Corina Blanchet** & **Jean Charter** for completing STAR early this quarter. They are truly leading the way. They were Soar Achievers and received beautiful earrings from MK and they are on target for the Summer Getaway in Temecula.

Congrats to all our Pre Soar achievers by placing \$300 w/s before the 5th. Look at the incredible milestone the ladies have reached in Mary Kay. **Lollie Gabel** 42 Years, **Christine Kruger** 40. Corina Blanchet 30. Congratulations and thank you for your loyalty!

Our challenge to "move" 600 items a month within the Unit is ongoing! 5 people reported in and 241 items left the shelves. Please report anything you sell or use for yourself/family. I do not need to know what it is just the number of items.

Again I want to encourage you to hop on to Zoom on WED/THU with guests or by yourself for great education. Your guests can win MK products or Kate Spade gifts. Every Thu is a Sharing Event with several E- Starts given away.

Who do you know who good benefit joining this incredible Company? This month, anyone can join for just \$10 for the e-Start. This is less than lunch at a diner and the opportunity is the best in the world! We need to ask, ask ask!

Wishing you a happy St Patrick's Day and Happy Easter.

Let's have a marvelous March and move and report those products!

# Seminar 2024 Contests Requirements Court of Retail Sales

National Court: \$40,000 Princess Court: \$20,000 Heide's Court: \$10,000 Heide's Princess Court: \$5.000

# **Court of Sharing**

National Court: 24 qualified recruits Princess Court: 12 qualified recruits Heide's Court: 6 qualified recruits Heide's Princess Court: 3 qualified recruits

# National Court Awards 2024 Queen's Court of Sales



Or \$500 Cash Reward

Queen's Court of Sharing



Or \$525 Cash Reward

## **Current Quarter STARS**



Pearl STAR **Heide Grant** 

Sapphire STAR



Sapphire STAR
Corina Blanchet

## On Target New STAR Quarter - ending March 15, 2024

	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
Heide Grant	\$ 4,882	****	****	****	****	STAR
Jean Charter	\$ 2,085	STAR	\$ 315	\$ 915	\$ 1,515	\$ 2,715
Corina Blanchet	\$ 1,810	STAR	\$ 590	\$ 1,190	\$ 1,790	\$ 2,990
Ruth Cantu	\$ 650	\$ 1,150	\$ 1,750	\$ 2,350	\$ 2,950	\$ 4,150

Jean Charter

For STAR Prizes please see marykayintouch.com - Contests/Promotions - Contests - Star Consultant Q(1-4)

#### **Recruiters & Teams**



## **Team Leaders**



#### **Star Team Builders**



#### **Senior Consultants**

Corina Blanchet Christine Kruger

## **Welcome, New Unit Members**





## **Court of Sharing**

Recruiter	Seminar qualified	Commission
Heide Grant	1	\$104





4%		9%	13%	
Christine Kruger	\$17		Heide Grant	\$425
Corina Blanchet	\$6			

# **Unit Wholesale**

1	Corina Blanchet	\$ 941
2	Jean Charter	\$ 914
3	Alyssa Grant	\$ 434
4	Renae Ash	\$ 429
5	Linda Johnson	\$ 387
6	Olivia Myles	\$ 306
7	Fay Flanzer	\$ 305
8	Carolyn Martinez	\$ 303
9	Shelly Hakanson	\$ 279
10	Tracey Summers	\$ 274
11	Maria Silve	\$ 267
12	Vicki Dutton	\$ 239
13	Hilary Moore	\$ 235
14	Christine Teutimez	\$ 234
15	Hilary Davies	\$ 232
16	Gabrielle Pierce	\$ 231
17	Lori Becker	\$ 226
18	Pat Donnelly	\$ 152
19	Gina Delgado	\$ 138
20	Ruth Cantu	\$ 106
21		
22		
23		
24		
25		
26		
27		
28		
29		
30		
	Heide Grant	\$ 1,369

# soarlike neverbefore

#### \$600 Wholesale/ month Achievers

		This Month	Year to Date
1.	Jean Charter	1	7
2.	Corina Blanchet	1	4
3.	Fay Flanzer	0	1



\$300 Wholesale/ by 15th of month Achievers



Gift from Heide

#### **MARCH WINNERS**

Heide congratulates all the winners!

For ongoing unit promotions, please check: <a href="https://www.heidegrant.com">www.heidegrant.com</a>

# Team Production (\$225+)

1		
2	Sil * Vilia	
3	*********	
4	* W##	
5	VIII * II	
6		

# **Consistency Club**

1	Corina Blanchet	28
2	Jean Charter	67
3		
4		
5		
6		

## **Unit Retail Top 30 YTD**

1	Jean Charter	\$ 10,267
2	Corina Blanchet	\$
3	Fay Flanzer	\$ 3,310
4	Shelly Hakanson	\$ 2,593
5	Kathy Jensen	\$ 2,277
6	Pat Donnelly	\$ 2,113
7	Ruth Cantu	\$ 1,904
8	Kim Every	\$ 1,714
9	Dwila Neilson	\$ 1,620
10	Nancy Inderie	\$ 1,509
11	Renae Ash	\$ 1,504
12	Vicki Dutton	\$ 1,459
13	Lori Becker	\$ 1,453
14	Olivia Myles	\$ 1,453
15	Gina Delgado	\$ 1,451
16	Linda Johnson	\$ 1,440
17	Tracey Summers	\$ 1,419
18	Kirsty Zulu	\$ 1,298
19	Sue Marsh	\$ 1,196
20	Joyce Evans	\$ 1,174
21	Carolyn Martinez	\$ 1,158
22	Maria Silva	\$ 1,115
23	Hilary Davies	\$ 1,092
24	Christine Kruger	\$ 1,043
25	Charlotte Taylor-Badgley	\$ 952
26	Laura LaFavor	\$ 946
27	Gabrielle Pierce	\$ 924
28	Enedina Banuelos	\$ 909
29	Tessa De Armond	\$ 904
30	Alyssa Grant	\$ 868
	Heide Grant	\$ 32,146

"Don't limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember, you can achieve."



# Preferred Customer Program<sup>SM</sup>







Did you know that Independent Beauty Consultants who use the *Preferred Customer Program™* boost their businesses by almost 30 percent on average? Who wouldn't want that! When you enroll your customers to receive *The Look*, you have a great reason to follow up with them.

Did you know that 60 percent of Independent Beauty Consultants who use the program are contacted by their customers, and 42 percent receive orders from their customers after *The Look* arrives in the mail?\*

Corina Blanchet, Jean Charter, Fay Flanzer, Christine Kruger, Jane Lowerree, Charlotte Taylor-Badgley, Heide Grant

#### **Grand Days:**

Fay Flanzer, Jean Charter



For Submitting Your Weekly Accomplishment Sheets in February:

**Jean Charter** 



# March 2023 is Double Credit Month!!

Earn a beautiful Gift for you as a Thank you for your order













# March / April 2024



SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 10	Mar 11	Mar 12	Mar 13	Mar 14	Mar 15	Mar 16
Fill out weekly accomplishment sheets In Touch	Mar 11	Mar 12	Zoom Meeting Skin Care NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PST	Zoom Meeting Sharing Event NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PST	STAR Quarter ends	New STAR Quarter begins Summer PCP Enrollment begins
			Heide out of Tow	n		
Mar 17	Mar 18	Mar 19	Mar 20	Mar 21	Mar 22	Mar 23
Fill out weekly accomplishment sheets In Touch			Zoom Meeting NSD Training for all Consultants NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PST	Zoom Meeting Sharing Event NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PST		
Mar 24	Mar 25	Mar 26	Mar 27	Mar 28	Mar 29	Mar 30
Career Conference Long Beach (or in a city near you)	Zoom Unit Consultant Training ID 7603218991 6.30PM PST		Zoom Meeting Skin Care NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PST	Zoom Meeting Sharing Event NSD Janis Trude ID 89959468497 PW MKPINK 6.00PM PST	CCCD FRIDAY	Last day for
						phone orders
Mar 31  Double Credit for orders ends Happy Easter!	Apr 1	Apr 2	Apr 3	Apr 4	Apr 5	Apr 6
Last day for online orders	I	leide out of Town	n			
Apr 7	Apr 8	Apr 9	Apr 10	Apr 11	Apr 12	Apr 13
Fill out weekly accomplishment sheets In Touch	Zoom Unit Consultant Training ID 7603218991 6.30PM PST					

# WOMEN OF EXCELLENCE CONSISTENCY CLUB

Prepare yourself for a much-deserved escape! Soon, you'll bask in the sun-drenched. Olive Ranch in Temecula where adventures and relaxation await. This isn't just any journey; it's a day of unforgettable moments. With your companions by your side, you'll find inspiration, revel in laughter, and embark on meaningful connections. This retreat promises to be the ultimate getaway, a weekend that will linger in your memory for years to come.

#### Contest: December 1st - May 30th AND AFTER PARTY for Team Building Shares February - May

Award	Requirement	Consultant Cost	
Invitation to attend Farm Tour, Lunch at the Ranch & Souvenir Gift	\$225 whsl/ \$450 retail monthly	\$50	Schedule At A Glance June 8th 2024 9am-Tailgate Party 10am-Olive Ranch Tour
Invitation to attend Farm Tour, Lunch at the Ranch & Souvenir Gift	\$400 whsl/ \$800 retail monthly	\$30	12:30- Lunch 3pm- Test Drive Trax 4:30pm- After Party
Invitation to attend Farm Tour, Lunch at the Ranch & Souvenir Gift	\$750 whs// \$1500 retail monthly	FREE!	
All of the above PLUS Gold leaf pendant necklace	\$1000 whsl/ \$2000 retail monthly	SPECIAL GIFT!	
Test Drive Chevy Trax PLUS invitation to the After Party with a Special Guest!	Hold 2 team-building shares monthly AND/OR Step Up the career path	EXTRA FUNE	The Best Part!
Dessert paid for by your Director at the After Party!	2 New Qualified Team Members	FREE	TIM.

- of this Contest is to drive consistent sales and orders. If your monthly orders vary, your award level will be based on your accumulative production over the contest period. No debt can be accumulated as a result of this contest. 2 To qualify for the After Party and test drive the Chevy Trax, you must hold 2 team-building shares each month (shares must be reported on your WAS) AND/ OR STEP UP from the career path level that you were at starting
- Depending on the reward level, the expenses of food and activities will be the responsibility of each consultant.



#### **Car Drivers Wanted!**

# SHARE THE MARY KAY DREAM

THEN. NOW. ALWAYS."



## April 2024



Change and the change				
Jane Lowerree	9			
Joyce Evans	11			



1 "	
Lollie Gabel	42
Christine Kruger	40
Corina Blanchet	30
Denise Johnson	13
Fariba Yazdi	11
Jean Charter	5
Joyce Evans	2
Meaghan Gates	1

#### **Your Resources**















Mary Kay Ash founded her Company on the Golden Rule and emphasized the importance of giving back to others. That is why, every day, Mary Kay is changing the lives of women and children around the world. It is part of the Mary Kay heritage, and we are honored to continue Mary Kay Ash's legacy of making a difference.

Heide Grant Mary Kay Sales Director 6030 Via Colonia Ct, Atascadero, CA 93422

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